



BEYOND LIMITS



For more information and to apply for this position, email us on

[hr@intelligentmemory.com](mailto:hr@intelligentmemory.com)

I'M Intelligent Memory Limited

[www.intelligentmemory.com](http://www.intelligentmemory.com)

## Technical Business Development Manager EMEA

Starting time:

Flexible

Work Location:

Frankfurt/Main or home office

### Main tasks include

- Provide first level technical support to I'M's customer base in EMEA, including design-in support and FA support
- Technical trainings internally as well as to customers
- Manage technical cases in EMEA, assure timely solutions and feedback
- Create or review technical documentation
- Provide technical market intelligence and support I'M's strategy for future products from a technical perspective
- This role requires domestic and international travel

### Your profile

- Relevant educational (technical or commercial degree) and professional background. Experience with NAND products are an advantage
- Language skills: Fluency in English, other languages a strong benefit.
- Ability to work in a global and diverse environment
- Drive to continuously learn
- Strong team spirit
- Professional and solution-oriented attitude

### What we offer

At I'M, we believe that every team member is key to our success in business. For that reason, our aim is to create an environment that enables everyone to contribute in the best possible way. Below are examples of the benefits we offer and the culture we live. As we are a very dynamic organization, benefits will constantly be reviewed and optimized based on individual requirements and inputs.

We approach colleagues as well as external partners with the highest level of **Respect**, regardless of any differences in culture, background or opinion. Diversity and open communication are a core value to I'M. We appreciate constructive criticism as it helps us make better decisions.

We **recognize** individual contribution through regular feedback and by prioritizing internal career development. In this context we also support **personal development** through individual or group trainings.

We encourage a good **work-life balance**, through flexibility working time or the option to work from home and also support a healthy lifestyle with a variety of small contributions that depend on region, work location and individual requirements.

To support a strong **team spirit**, we support regular team activities such as short trips, team building events or activities at or after work.